

# BRIEFLY INTRODUCTION OF EDUCATION SITUATION IN VIETNAM

HONG ANH ED



IENT Co., Ltd.



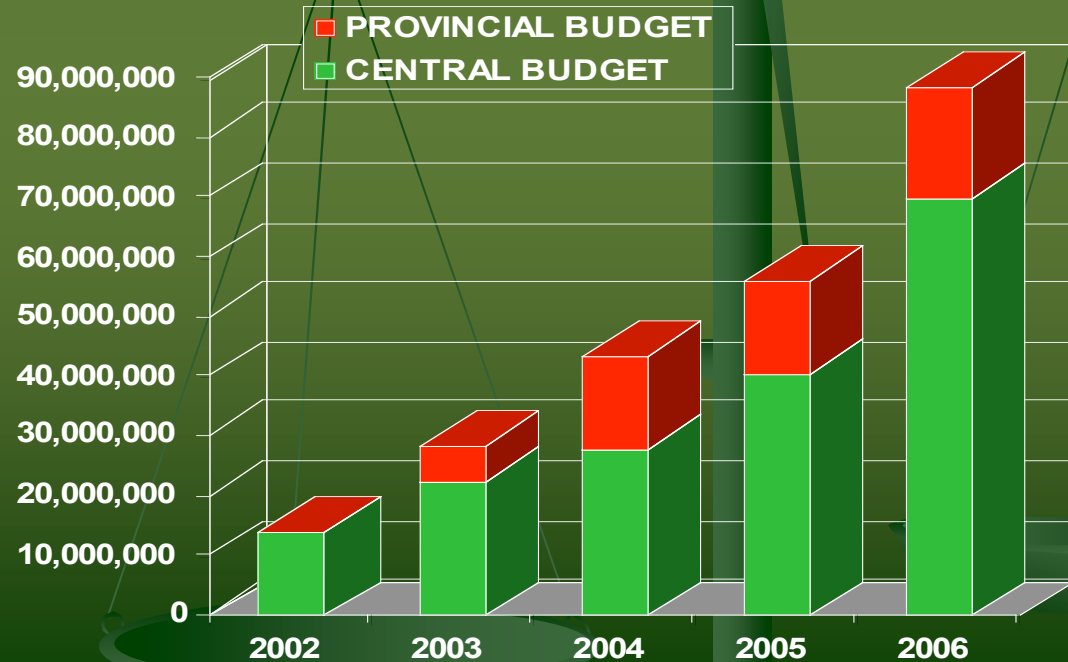
## I) STATISCAL DATA

	<b>SCHOOL</b>	<b>PUPIL</b>	<b>TEACHER / LECTURE</b>
<b>PRE- EDUCATION</b>	10,453	2,754,094	155,699
<b>GENERAL EDUCATION</b>	26,817	17,246,299	762,266
- Primary	14,518		
- Secondary	12,299		
<b>HIGH EDUCATION</b>	230	1,319,754	47,646
<b>UPPER SECONDARY TECNIC AND VOCATION</b>	285	466,504	13,937
<b>TOTAL</b>	<b>64,602</b>	<b>21,786,651</b>	<b>979,548</b>

# PUBLIC EXPENDITURE ON EDUCATION

- GENERAL EDUCATION :

YEAR	CENTRAL BUDGET (USD)	PROVINCIAL BUDGET (USD)
2002	14,200,000	
2003	22,500,000	6,250,000
2004	28,100,000	15,620,000
2005	40,650,000	15,620,000
2006	70,000,000	18,750,000 ( expected)



## HIGHER EDUCATION

- Regular expenditure on University equipment: from 1,900,000 - 2,500,000 USD/ year .
- Project for goal of higher education: 3,250,000 USD / year .
- Budget from ministry of Science Technology : 2,800,000 USD/year

## UPPER SECONDARY TECHNIC AND VOCATION

- Regular expenditure on Vocational equipment : 7,500,000 USD/ year



## LIST OF EDUCATION PROJECTS IN RECENT YEARS

- Teacher Training Project Vietnam - ADB
- Primary Education For Disadvantaged Children Project – World Bank
- Lower Secondary Education Development Project - ADB
- Primary Education Project – World Bank
- Higher Education Project - ADB



## II) BRIEFLY INTRODUCTION OF HONG ANH EDUCATIONAL EQUIPMENT Co., Ltd.



# HOW TO SURVIVE IN THE PROJECT BUSINESS AND BE SUCCESSFUL

1) Relationship

2) The investor's target

3) Planning

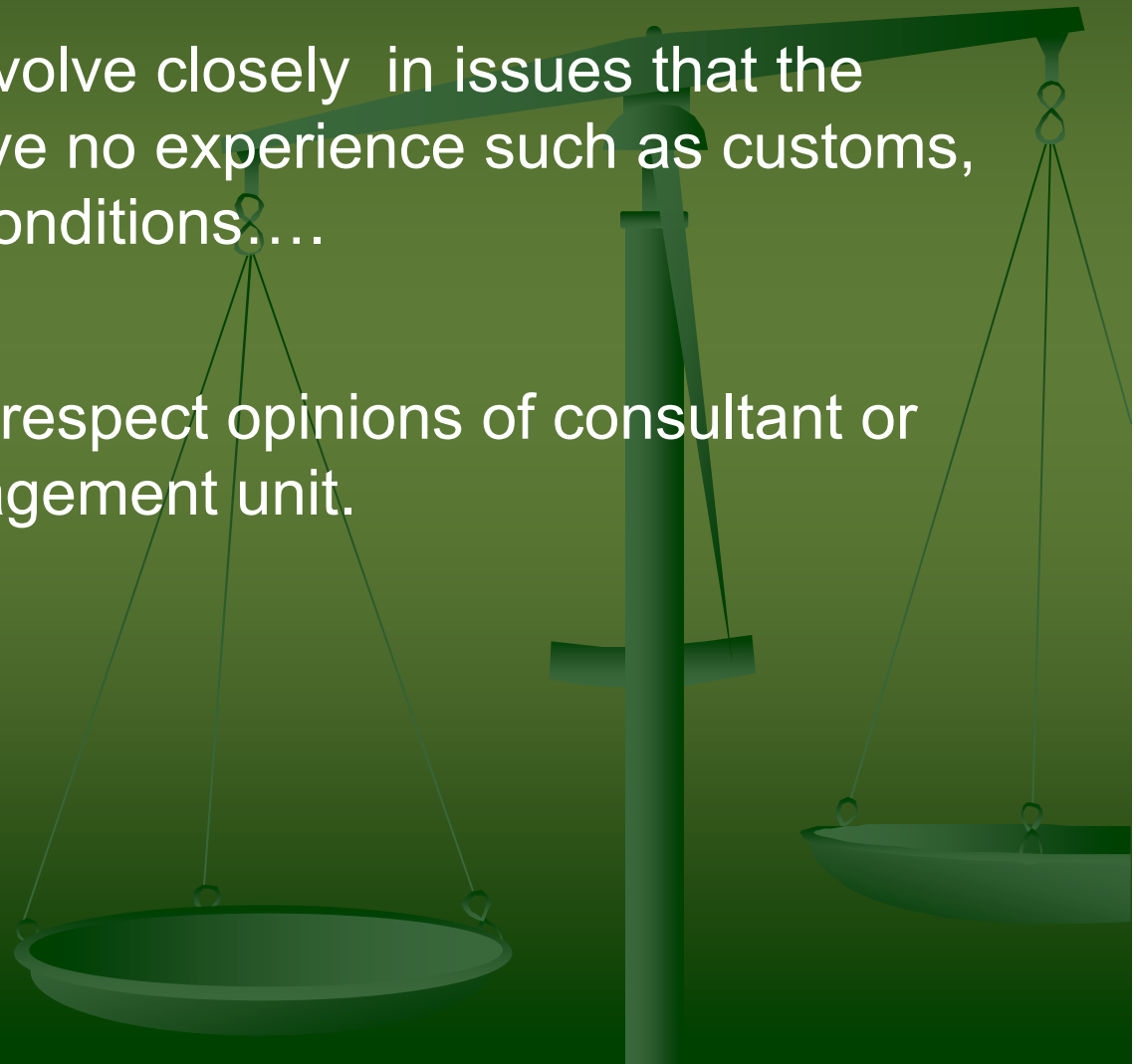


**Be able to offer good quality products with the most reasonable price.**



## IV ) WHAT THE INVESTOR SHOULD DO OR SHOULD NOT DO

- Do not get involve closely in issues that the investors have no experience such as customs, geography conditions....
- Do refer and respect opinions of consultant or project management unit.





HONG ANH EDUCATIONAL EQUIPMENT Co., Ltd.

# THE POLICY OF INVESTOR

- Focus on the quality
- Focus on the price



# RELATIONSHIP

- Project management units
- Beneficiary

